

The 23rd Korea-Latin America Business Forum

1. Overview

- Date : November 29 (Friday), 2019
- Venue: Conference Room E (3rd Floor)), COEX
- Hosts:
 - Korean Council on Latin America and the Caribbean (KCLAC)
 - Korea International Trade Association (KITA)
 - Korea Institute for International Economic Policy (KIEP)
- Organizers:
 - Ministry of Trade, Industry and Energy (MOTIE)
 - Ministry of Foreign Affairs (MOFA)
 - International Contractors Association of Korea (ICAK)
 - Korea International Cooperation Agency (KOICA)
 - International Meeting Partners (IMP)

2. Program (as of Nov. 5)

09:00-09:30	Registration
09:30-09:50	Opening Ceremony Opening Remarks: Soong-Chull Shin (President, KCLAC) Congratulatory Remarks Keonki Roh (Director General for Trade Policy, MOTIE)
10:00-12:10	Session 1: Economic Trends and Prospects of LAC Moderator: Pyeong Seob Yang, Vice President, Center for Area Studies of KIEP Presentations <ol style="list-style-type: none">1. Economic Trends and Prospects for 2020 of LAC (IDB)2. China-US Trade Conflicts and Its Impact to Korean Companies for LAC Market (Seongju Oh, POSCO research Institute)3. China-LAC Economic Relations and Prospects (Youngsuk Kim, Professor, Keimyung University)4. LAC's Economic Integration and Pacific Alliance (ECLAC)

	Q&A					
13:40-15:40	<div>Session 2: Opportunity for Industrial Cooperation with LAC</div> <div>Moderator: Kisu Kwon (Secretary General, KCLAC; Professor, HUFS)</div> <div>Presentations</div> <div><div>1. Export Forecast for 2020 to LAC Market and Korea’s Strategies (KOTRA)</div><div>2. Opportunities for Cooperation with Pacific Alliance Countries (Sungwoo Hong, Associate Research Fellow of Americas and Europe Team, KIEP)</div><div>3. Korea-Central America FTA and Business Opportunities (Dongchul Kwak, Ph.D., KITA)</div><div>4. Korea’s CABEI Membership and Its Opportunities (José Efraín Deras, CABEI)</div></div> <div>Q&A</div>					
15:40-16:00	Break					
16:00-18:00	<div>Session 3: Concurrent Sessions</div> <table><tr><td><div><div><div>Infrastructure & Construction</div><div>(ICAK)</div><div>Moderator: LEE, Seung Hoon, Head of Americas & Europe Division, ICAK</div></div><div><div>1.MOLIT’s Business Policy Towards LAC (Moon Bong Sub, Deputy Director, Overseas Construction Policy Division, MOLIT)</div><div>2.Entry Strategies of Infrastructure and Construction towards LAC Markets Using Finance</div></div></div></td><td><div><div><div>KOICA in LAC</div><div>(KOICA)</div><div>Moderator: Eunhae Park, Latin America Department, KOICA</div></div><div><div>1.KOICA’s Cooperation Strategies with LAC (2020-2024) and National Support Plan (Youngsun Jung, Director General, Latin America Dept., KOICA)</div><div>2.Companies’ Participation in ODA Projects in LAC (Hyungwon Lee, Manager, Latin America Department, KOICA)</div><div>3.Human Resources</div></div></div></td><td><div><div><div>IT Cooperation</div><div>(KCLAC)</div><div>Moderator: Sungzu Kang, Director, KCLAC</div></div><div><div>1. E-government Projects in LAC (Hyun-Kwan Jung, Deputy Director of Global e-government Division, MOIS)</div><div>2.Start-ups’ Entry into LAC Market (Argentina & Paraguay)</div><div>3.Entry into CCTV, 5G, Security Markets in LAC (Timothy Lee, Executive Director, Inteligent R&D)</div></div></div></td></tr></table>			<div><div><div>Infrastructure & Construction</div><div>(ICAK)</div><div>Moderator: LEE, Seung Hoon, Head of Americas & Europe Division, ICAK</div></div><div><div>1.MOLIT’s Business Policy Towards LAC (Moon Bong Sub, Deputy Director, Overseas Construction Policy Division, MOLIT)</div><div>2.Entry Strategies of Infrastructure and Construction towards LAC Markets Using Finance</div></div></div>	<div><div><div>KOICA in LAC</div><div>(KOICA)</div><div>Moderator: Eunhae Park, Latin America Department, KOICA</div></div><div><div>1.KOICA’s Cooperation Strategies with LAC (2020-2024) and National Support Plan (Youngsun Jung, Director General, Latin America Dept., KOICA)</div><div>2.Companies’ Participation in ODA Projects in LAC (Hyungwon Lee, Manager, Latin America Department, KOICA)</div><div>3.Human Resources</div></div></div>	<div><div><div>IT Cooperation</div><div>(KCLAC)</div><div>Moderator: Sungzu Kang, Director, KCLAC</div></div><div><div>1. E-government Projects in LAC (Hyun-Kwan Jung, Deputy Director of Global e-government Division, MOIS)</div><div>2.Start-ups’ Entry into LAC Market (Argentina & Paraguay)</div><div>3.Entry into CCTV, 5G, Security Markets in LAC (Timothy Lee, Executive Director, Inteligent R&D)</div></div></div>
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	(JE Jae Seung, Head of Structured Finance, Sumitomo Mitsui Banking Corporation) 3.PPP in LAC Countries: Trends and Challenges (Ilkwon Chae, Professor & Chief Researcher, Global Infrastructure Institute) 4.Entry into LAC: Success Story and Its Strategies (Sangcheon Lee, Executive Director, DOHWA Engineering) Q&A	Development for ODA Projects in LAC (Yul Kwon, Program Officer, Latin America Department, KOICA) Q&A	Institute) Q&A
18:10~	Reception		

* Korean-Spanish simultaneous interpretation will be provided except Session 3 for KOICA & KCLAC sessions (Korean Only.)